



**Changes to 2012 Membership Dues if a Library Joins as Institutional AND Trustee Member**

This past summer, the ILF Board of Directors approved an incentive plan if your library joins as a Trustee and Institutional member. This will reduce the overall fee when a library joins as both member types. The formula to use is below.

1. Trustee Dues stay the same (.0008 x Library Operating Income)
2. Institutional dues increased slightly for 2012 (below).
3. If Library's calculated Trustee dues are greater than their institutional dues, then they get half-off Institutional dues with payment of Trustee dues.
4. If Library's calculated Trustee dues are less than their institutional dues, then they get half off Trustee dues with payment of Institutional dues.
5. A library may still opt to pay only Trustee dues or only Institutional Dues (with no discounted Institutional rate).

<b>2012 Dues Structure</b>	
	<b>2012 rate</b>
Under \$100,000	\$30.00
\$100,000-\$249,999	\$75.00
\$250,000-\$499,999	\$100.00
\$500,000-\$999,999	\$150.00
\$1,000,000-\$2,999,999	\$200.00
\$3,000,000 and up	\$300.00

Example One:

**Large Library with Operating Income = \$10,000,000**

2011 Rates:

Trustee Dues = Op Income \* .0008 = \$8000

Institutional Dues = \$150

*Total if both paid = \$8150*

New Rates for 2012:

Trustee Dues = Op Income \* .0008 = \$8000

Institutional Dues = \$300

*Total if both paid with discount = \$8000 + 300/2 = \$8150 [no change in payment]*

Example Two:

**Medium Public Library with Operating Income = \$1,000,000**

Fiscal Year 2011 Rates:

Trustee Dues = Op Income \* .0008 = \$800

Institutional Dues = \$150  
*Total if both paid = \$950*

New Rates for 2012:

Trustee Dues = Op Income \* .0008 = \$800

Institutional Dues = \$200

*Total if both paid with discount =  $\$800 + 200/2$  = \$900 [~ 5% lower payment overall]*

Example Three:

**Small Public Library with Operating Income = \$25,000**

Fiscal Year 2010 Rates:

Trustee Dues = Op Income \* .0008 = \$20

Institutional Dues = \$25

*Total if both paid = \$45*

New Rates for 2012:

Trustee Dues = Op Income \* .0008 = \$20

Institutional Dues = \$30

*Total if both paid with discount =  $\$20/2 + 30$  = \$40 [~ 10% lower payment overall]*

Thank you!